

Q2 and H1 FY25
13th November 2024

Investor Presentation

KALYANI FORGE



Safe Harbour Statement

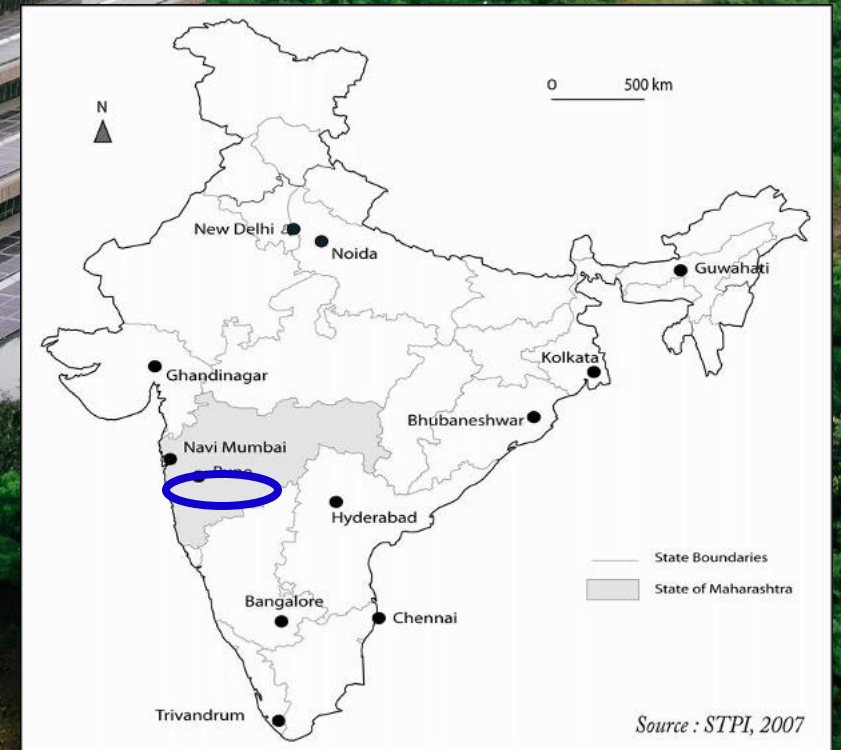
This presentation contains forward-looking statements regarding **Kalyani Forge Ltd.**'s outlook, strategies, business plans, expectations, and potential growth in the Indian and global markets. These statements are based on assumptions and information currently available to management, including expectations of growth in sectors such as automotive, agriculture, and industrial equipment where Kalyani Forge's products are applied.

Forward-looking statements are inherently uncertain and subject to risks that could cause actual results to differ materially from those anticipated. Factors affecting these outcomes include economic conditions in India and globally, fluctuating demand within our key industries, changes in government regulations and policies, and potential shifts in customer preferences and needs. Additionally, competitive pressures, raw material price volatility, foreign exchange fluctuations, and challenges in adapting to evolving technological standards could impact the company's performance.

While Kalyani Forge Ltd. endeavors to ensure accuracy in its forward-looking statements, the company assumes no obligation to update any statements as a result of new information or future events. We caution investors to consider these factors when making investment decisions and to refer to the company's regulatory filings for additional information on potential risks.

Company Stats

- Established in 1978, around 50 years in the industry
- Publicly Listed on National Stock Exchange and Bombay Stock Exchange India
 - NSE: KALYANIFRG
 - BOM: 513509
- Workforce Headcount: 1,000+
- Location: Pune, Maharashtra, India
- Nearest Sea Port: Mumbai (190km)
- No. of Plants 5:
 - Hot Forging Division HFD1
 - Hot Forging Division HFD2
 - Machined Components Division MCD1
 - Machined Components Division MCD2
 - Cold and Warm Forging Division MFD





Cars



KALYANI FORGE



Agro



Trucks



Industrials



Turbo

Well diversified, leveraging common strengths

Trucks

High volume and high value forgings in every truck

Large and mature market



Cars

High volume and high value forgings in every car

Large and mature market

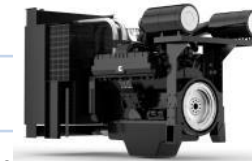


Industrial

Steady and growing market for large engines

Hedge against cyclicity of automotive markets

Leverage automotive standards expertise to differentiate with com



Agro

High volume market of Agro Engines

Hedge against automotive cyclicity

Leverage automotive standards expertise to differentiate with competitors



Our Product Offerings

Engine

Connectingrod



Crankshaft



Driveline

Outer Race



Tulip



Inner Race



Tripod



Double Yoke



Yoke Shaft



Gear Blanks



Axle

Stub Axle



Steering Knuckle



Wheel Hub



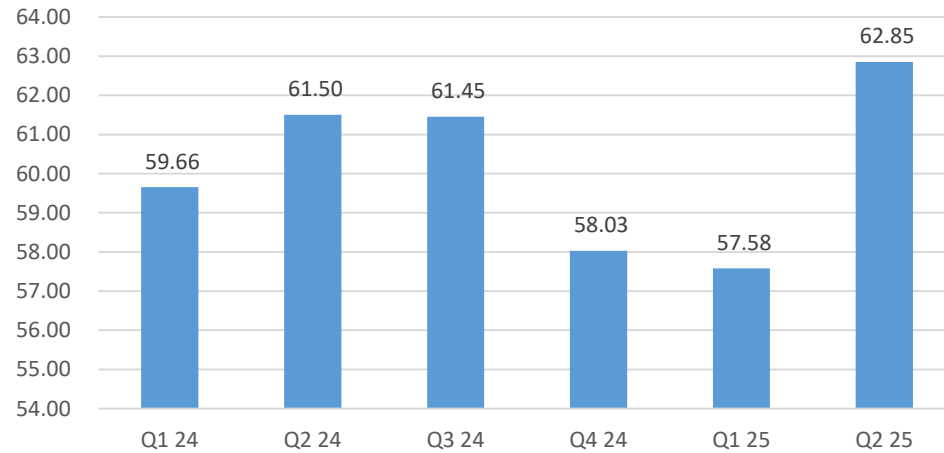
KFL Growth Formula



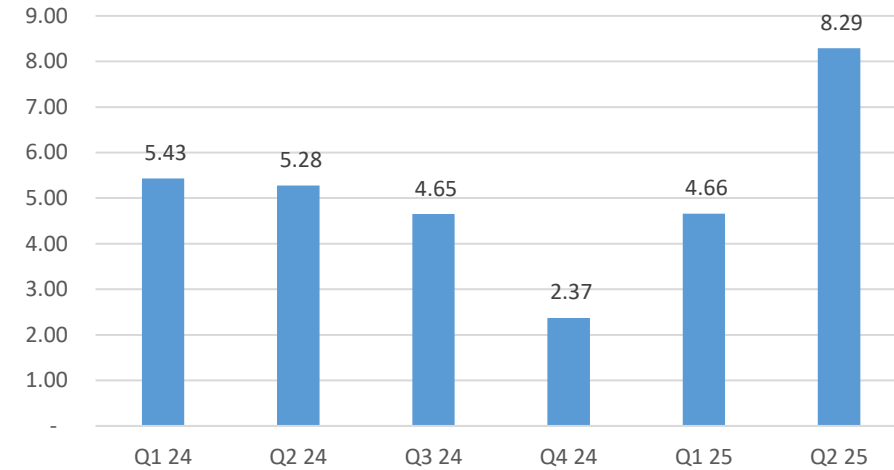


1. Strong Execution - Financial Results

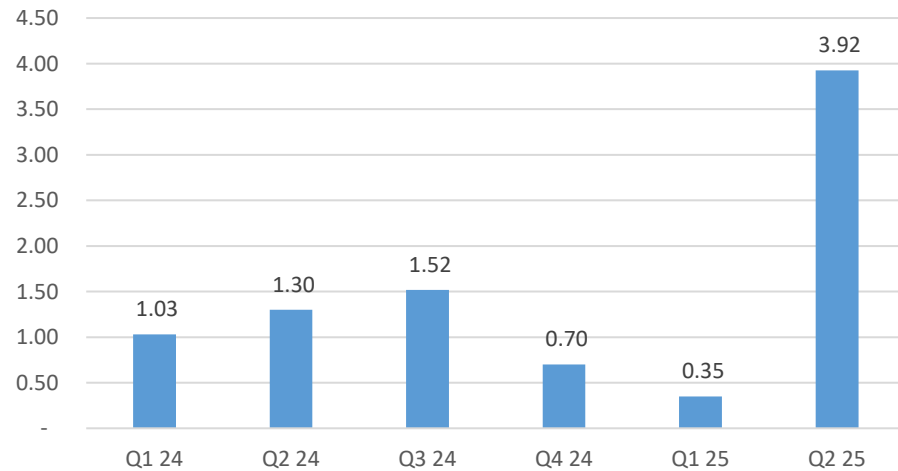
Total Income



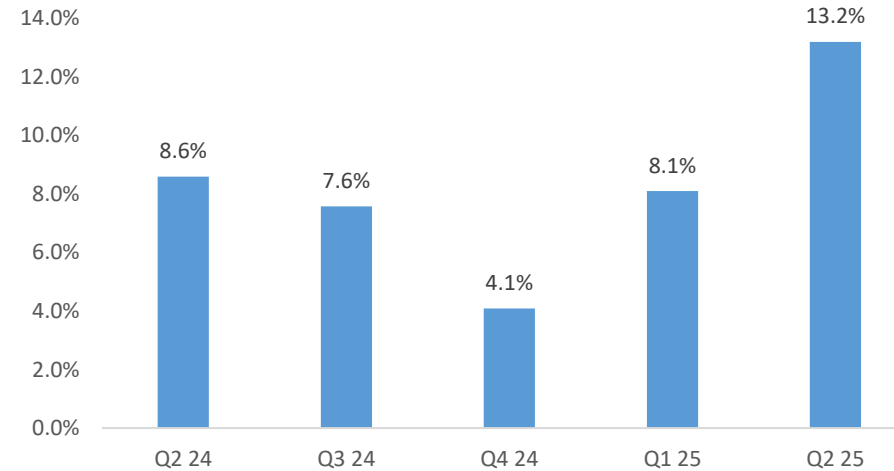
EBITDA Rs. Cr.



PAT Rs. Cr.



EBITDA %



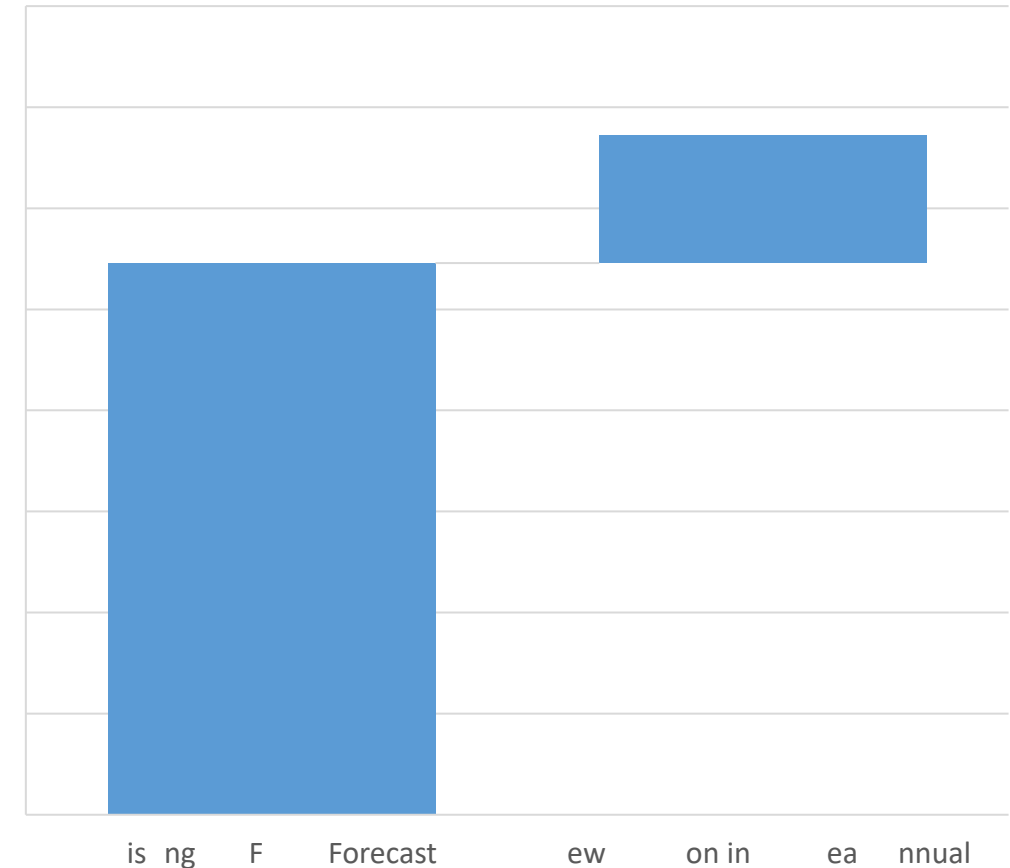
1. Strong Execution – Strong Shareholder Returns

- Board strengthened
- Leadership Team strengthened
- Cost Reduction Program
- Digital Shopfloor Program

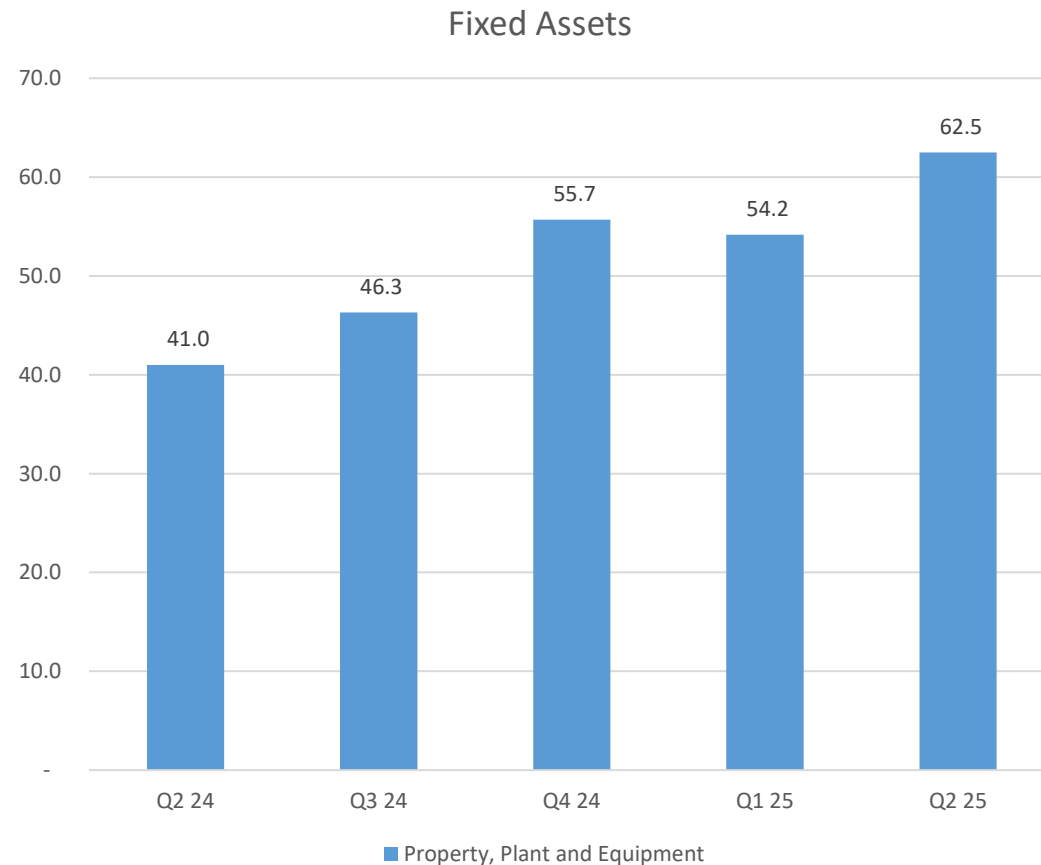


2. Business Development - New Orders Won

- Total Multi-year Orderbook of 384 cr won in H1 FY25.
- Continuous New Business Development is on track
- Focused strategy on core products and segments
- Kalyani Forge enjoys entrenched position with multi-decade relationship with OEMs



3. Capex



- Commissioned several capex projects in Q2 FY25
- Machining Expansion Phase 1 complete, Phase 2 underway
- New 1600T Forging Press installed
- 4000T Press on track for completion in Q3

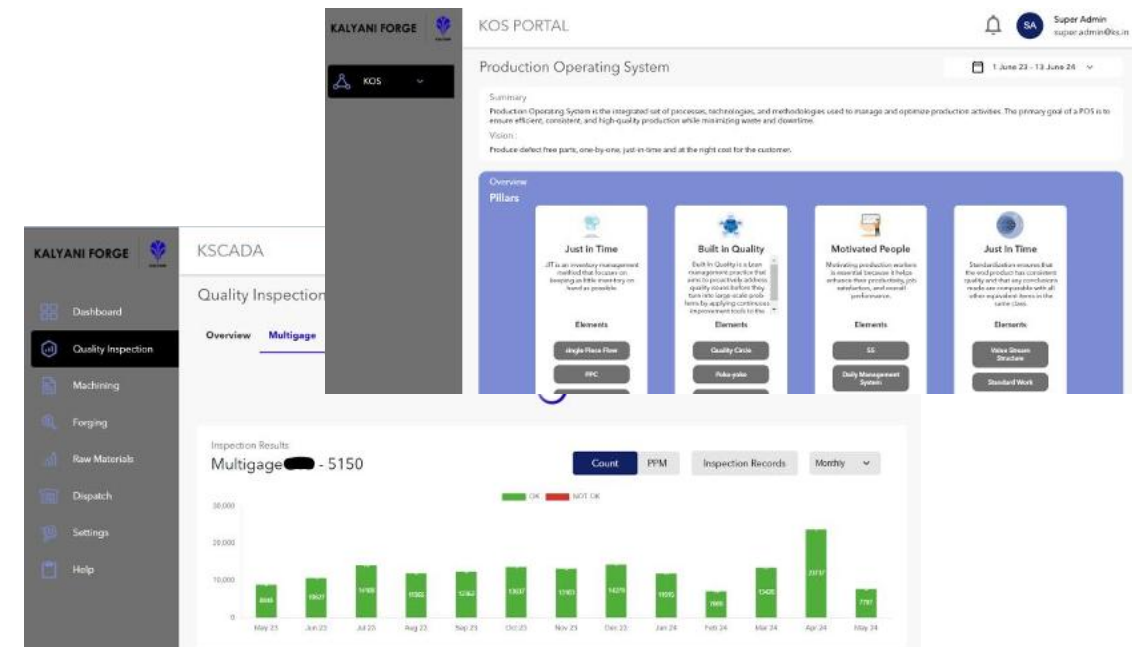
3. Capex - Machining Capacity Expansion

Re-layouts done for 6 old lines based on lean manufacturing principles
50% of existing shopfloor space freed up for new expansion

3. Capex - Digital Shopfloor

- Data driven insights and analysis
- Quality Data traceability and rapid problem solving
- Learning Management & Training Tools
- Enabling Automation and Predictive Maintenance of Machines
- Digitization projects underway in collaboration with Group technology partner, **Kalyani Studio**

KALYANI STUDIO
Engineering Magic



Leadership - Board of Directors



Rohini Kalyani
Executive Chairperson



Viraj Kalyani
Managing Director



Gaurishankar N. Kalyani
Director



Ajay Tandon
Independent Director



Jeevan Mahaldar
Independent Director



Abhijit Sen
Independent Director

- Deep Experience at scale
- Automotive and manufacturing domain knowledge
- Global exposure
- Strong strategic and leadership skills

KALYANI FORGE



Thank You

Q2 FY24

13th November 2024

www.kalyaniforge.co.in



Confidential, Investor Presentation, Kalyani Forge Ltd.

GAINING STRENGTH

